

The LDM Team

The Benefits of Hiring a Broker to Find Your Rental

It's a big city out there, and finding a rental that suits your needs, lifestyle and budget can make your head spin if you don't know where to look! A real estate agent DOES know where to look, however, and how to narrow your search so you're in the apartment of your dreams in no time!

Precious Time

Time is a hot commodity in today's market. Using a real estate agent to fulfill your rental needs will save you countless hours searching, hundreds of phone calls, endless viewing of listings that sound good but are usually not, and may not even meet your criteria.

Expert Knowledge

My team knows every neighborhood in the city, and can answer questions like, do they allow pets?, how difficult is the screening process?, when can I move in? and such. We can also match you to a landlord that fits your unique criteria which could include things like guarantees, a share situation, etc.

Vast Experience

Our experience helps prepare you for the good, the bad and the ugly, but most of all, the joy of obtaining the property you desire. We understand all the qualifying factors of every landlord, the paperwork they require and more, to ensure that your lease package is approved and you're ready to move in!

No-Fee Myth

In Manhattan, the tenant in Manhattan generally pays a 15% fee. On occasion, properties will be offered at "no fee," which is a popular misconception. Don't get caught in the myth – we're here to tell you that either way, there IS a fee. It may be included in the rental price OR the landlord may pay it directly to the broker. Be sure to ask your broker how each one works. Here again is a fine example of how the thousands of hours of experience brokers have accumulated and their wealth of knowledge are passed on to you in just a short time.

Money Out Of Your Pocket

All that time it takes to call hundreds of brokers, to navigate endlessly on the Internet and view the hundreds of properties that SOUND great costs you time, which equates to money out of your pocket.

Thorough Education

Your broker should stick with you every step of the way, to make sure your move in is a total success. The trusted contacts, kindness and experience that come into play when using a professional make your new home that much sweeter – we strive for the best possible service so you are happy and tell all your friends.